

Case Study: BAE Systems

BAE SYSTEMS

BAE Systems choose LandMark with WebAcumen from Hexagon Software

BAE Systems have a worldwide holding of properties, with sites in over 60 countries occupied by their 107,000 staff. Sites range from submarine depots, to airfields through to town centre office buildings. BAE Systems needed to improve the control of these property assets and a way of centralising this data in their UK head-office.

After reviewing the market for suitable property management systems BAE Systems chose Hexagon as their preferred supplier and implemented LandMark, Hexagon's prestigious property management and property asset control system.

KEY ADVANTAGES OF HEXAGON'S LANDMARK – PROPERTY ASSET MANAGEMENT TO BAE SYSTEMS

- Worldwide Data Management
- Ability To Deal With Complicated Legal And Ownership Structure
- Multi Location Access
- Site Contamination Management
- Head Lease Management
- Tenant Control
- Real Estate Valuation
- Service Charge Maintenance

KEY ADVANTAGES OF HEXAGON'S WEB ACUMEN – WEB PORTAL FOR REPORTING TO BAE SYSTEMS

- Access To Property Data For Worldwide Users
- Security And Control Down To Individual Property
- Targeted Reporting For Specific Users

SMOOTH, MANAGED CHANGE OVER FROM EXISTING SYSTEM

This implementation was successfully carried out in the last quarter of 2008 with minimal impact to BAE Systems and a smooth, managed change over from the existing system. The flexibility of the new system has allowed BAE Systems to have a clearer idea of their property holdings and has made them more efficient at managing breaks, breaches and head lease processes.




SECURE, INSTANT, CONTROLLED WORLDWIDE ACCESS

In 2009 BAE Systems finalised their worldwide data and imported this information into LandMark in the UK. The next step in the process was to allow key users across the world, access to property data. Obviously security and access control was an issue and so BAE Systems worked with Hexagon and their Web Acumen data portal. Web Acumen allows users read-only access to property data based on their user group, for example US staff could have access to US data but not UK data, and this was further broken down to sub groups where for example UK staff could only access property data from within the company group they were employed by. This gives both the flexibility and control that BAE Systems wide range of property users need.

BAE Systems have now used LandMark for two years, and have users in: Africa, Asia, Australia and Europe. The system has been a leap forward from the prior systems in use and allows head office control for the whole world property portfolio.

ABOUT BAE SYSTEMS

BAE Systems is a global defense, security and aerospace company with approximately 107,000 employees worldwide. The Company delivers a full range of products and services for air, land and naval forces, as well as advanced electronics, security, information technology solutions and customer support services. In 2009 BAE Systems reported sales of £22.4 billion (US\$ 36.2 billion).



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ABOUT HEXAGON

The Hexagon Software Group was formed in 1973 and focuses on the supply of specialist property management software designed for Owner/Investors and Managing Agents. As an accredited Coda Partner, Hexagon is responsible for the supply, implementation and support of CODA-Dream in the property sector. The combined expertise enables Hexagon to deliver and support one of the best and most versatile Property Management solutions on the market today.

ABOUT LANDMARK

In the highly competitive property market, the key to success lies in the intimate understanding of a property portfolio. LandMark has the ability to assess and analyse subtle changes in the market and access to up-to-the-minute management information. Hexagon's LandMark provides the tools needed to actively manage a portfolio, presenting an efficient, effective and reliable management resource.